| Assets | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=110+120+130+140+150)$ | 100 |  | 441.007.970.568 | 404.665.893.574 |
| I. Cash and cash equivalents | 110 |  | 14.512.739.680 | 22.821.815.791 |
| 1. Cash | 111 | V. 01 | 14.512.739.680 | 22.821.815.791 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 |  |  |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 197.172.978.482 | 200.928.442.790 |
| 1. Trade accounts receivables | 131 |  | 183.899.510.126 | 194.073.520.045 |
| 2. Advances to suppliers | 132 |  | 17.166.159.611 | 9.088.206.432 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 2.364.786.429 | 4.024.193.997 |
| 6. Provision for short-erm bad receivables | 139 |  | (6.257.477.684) | (6.257.477.684) |
| IV. Inventories | 140 |  | 216.417.100.806 | 167.376.698.750 |
| 1. Inventories | 141 | V. 04 | 216.417.100.806 | 167.376.698.750 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 12.905.151.600 | 13.538.936.243 |
| 1. Short-term prepaid expenses | 151 |  | 4.599.035.499 | 3.569.235.062 |
| 2. VAT deductible | 152 |  | 3.088.489.889 | 3.006.508.826 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4. Other short-term assets | 158 |  | 5.217.626.212 | 6.963.192.355 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0 + 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 )}$ | 200 |  | 313.330.890.326 | 305.311.235.452 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 229.976.812.551 | 222.070.055.976 |
| 1. Tangible fixed assets | 221 | V. 08 | 128.633.401.671 | 130.454.112.474 |
| - Historical cost | 222 |  | 207.716.507.327 | 204.968.122.293 |
| - Accumulated depreciation | 223 |  | (79.083.105.656) | (74.514.009.819) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 37.899.444.935 | 37.979.161.872 |
| - Historical cost | 228 |  | 38.437.473.245 | 38.437.473.245 |
| - Accumulated depreciation | 229 |  | (538.028.310) | (458.311.373) |
| 4. Construction in progress expenses | 230 | V. 11 | 63.443.965.945 | 53.636.781.630 |
| III. Property investment | 240 | V. 12 |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 78.956.910.000 | 78.213.960.000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 73.570.200.000 | 73.570.200.000 |
| 3. Other long-term investments | 258 | V. 13 | 5.386.710.000 | 4.643.760.000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 4.397.167.775 | 5.027.219.476 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 4.397.167.775 | 5.027.219.476 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 268 |  |  |  |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 754.338.860.894 | 709.977.129.026 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0 + 3 3 0}$ ) | 300 |  | 262.657.128.343 | 208.072.721.601 |
| I. Short-term liabilities | 310 |  | 244.249.965.582 | 192.924.207.704 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 118.112.230.055 | 70.819.739.361 |
| 2. Trade accounts payable | 312 |  | 78.983.674.583 | 72.396.892.281 |
| 3. Advances from customers | 313 |  | 7.305.963.585 | 8.783.936.312 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 5.556.896.254 | 19.090.924.928 |
| 5. Payable to employees | 315 |  | 10.613.772.566 | 16.885.274.946 |
| 6. Payable expenses | 316 | V. 17 |  |  |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 23.677.428.539 | 4.947.439.876 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 18.407.162.761 | 15.148.513.897 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  | 2.176.309.616 | 3.417.660.752 |
| 4. Long-term borrowing and debts | 334 | V. 20 | 16.041.101.700 | 11.541.101.700 |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 189.751.445 | 189.751 .445 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 491.681.732.551 | 501.904.407.425 |
| I. Capital sources and funds | 410 | V. 22 | 486.948.434.963 | 497.252.696.253 |
| 1. Paid-in capital | 411 |  | 178.093.360.000 | 178.093.360.000 |
| 2. Capital surplus | 412 |  | 229.275.000.000 | 229.275.000.000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  | (15.737.386.415) | (15.737.386.415) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 60.010.271.176 | 33.053.413.153 |
| 8. Financial reserve fund | 418 |  | 14.225.821.980 | 10.560.423.609 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 21.081.368.222 | 62.007.885.906 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 4.733.297.588 | 4.651.711.172 |
| 1. Bonus and welfare fund | 431 |  | 684.379.968 | 591.211 .876 |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  | 4.048.917.620 | 4.060.499.296 |
|  |  |  |  |  |
| TOTAL RESOURCES ( $430=300+400$ ) | 440 |  | 754.338.860.894 | 709.977.129.026 |

OFF BALANCE SHEET ITEMS

| ITEMS | Code | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| 1. Operating lease assets |  | 24 | 0 | 0 |
| 2. Goods seld under trust or for for processing |  |  | 0 | 0 |
| 3. Goods received or consignment for sale |  |  | 2.650 .872 .153 | 2.650 .872 .153 |
| 4. Bad debts written off |  |  | 1.416 .590 .743 | 0 |
| 5. Foreign currencies: |  |  | 0 | 0 |
| - USD |  |  | 0 | 0 |
| - EUR |  |  | 0 | 0 |
| GBP |  |  | 0 | 0 |
| 6. Subsidies of state budget |  | 0 | 0 |  |

## INCOME STATEMENT

## Quarter 1/2010

Unit: VND

| Items | Code | Note | Quarter 1 |  | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 | Year 2010 | Year 2009 |
|  |  |  |  |  |  |  |
| 1. Sales | 01 |  | 235.701.190.107 | 221.033.785.798 | 235.701.190.107 | 221.033.785.798 |
| - In which: Revenue from exports |  |  | 371.698.606 | 1.441.714.994 | 371.698.606 | 1.441.714.994 |
| 2. Deductions | 02 |  | 9.925.885.587 | 656.087.285 | 9.925.885.587 | 656.087.285 |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2}$ ) | 10 |  | 225.775.304.520 | 220.377.698.513 | 225.775.304.520 | 220.377.698.513 |
| 4. Cost of goods sold | 11 |  | 163.084.187.466 | 154.133.762.742 | 163.084.187.466 | 154.133.762.742 |
| 5. Gross profit (20=10-11) | 20 |  | 62.691.117.054 | 66.243.935.771 | 62.691.117.054 | 66.243.935.771 |
| 6. Financial income | 21 |  | 1.166.069.533 | 2.548.061.079 | 1.166.069.533 | 2.548.061.079 |
| 7. Financial expenses | 22 |  | 3.155.861.058 | 1.296.300.711 | 3.155.861.058 | 1.296.300.711 |
| - In which: Interest expense | 23 |  | 2.070.368.073 | 677.498 .000 | 2.070.368.073 | 677.498 .000 |
| 8. Selling expenses | 24 |  | 23.127.939.239 | 26.180.020.773 | 23.127.939.239 | 26.180.020.773 |
| 9. General \& administrative expenses | 25 |  | 17.357.229.929 | 16.166.748.215 | 17.357.229.929 | 16.166.748.215 |
| 10. Net operating profit [30=\{20 +(21-22)-(24+25) $\}$ ] | 30 |  | 20.216.156.361 | 25.148.927.151 | 20.216.156.361 | 25.148.927.151 |
| 11. Other income | 31 |  | 64.541.761 | 22.944.463 | 64.541.761 | 22.944.463 |
| 12. Other expenses | 32 |  |  | 22.250 |  | 22.250 |
| 13. Other profit (40=31-32) | 40 |  | 64.541 .761 | 22.922.213 | 64.541 .761 | 22.922.213 |
| 14. Profit before tax (50=30+40) | 50 |  | 20.280.698.122 | 25.171.849.364 | 20.280.698.122 | 25.171.849.364 |
| 15. Current corporate income tax expenses | 51 |  | 4.135.048.069 | 5.365.679.084 | 4.135.048.069 | 5.365.679.084 |
| 16. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 16.145.650.053 | 19.806.170.280 | 16.145.650.053 | 19.806.170.280 |
| 18. EPS (VND/share) (**) | 70 |  |  |  |  |  |

## CASH FLOWS STATEMENT

Quarter 1/ 2010 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quarter 1/2010 | Quarter 1/ 2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 238.316.930.024 | 212.464.730.933 |
| 2. Cash paid for supplier | 2 |  | (225.353.925.380) | (179.932.624.062) |
| 3. Cash paid for employee | 3 |  | (23.030.656.621) | (22.401.152.006) |
| 4. Cash paid for interest | 4 |  | (2.070.368.073) | (677.498.000) |
| 5. Cash paid for corporate income tax | 5 |  | (16.920.043.381) | (5.640.878.920) |
| 6. Other receivables | 6 |  | 12.972.412.490 | 4.527.607.731 |
| 7. Other payables | 7 |  | (29.823.586.851) | (20.717.849.409) |
| Net cash provided by (used in) operating activities | 20 |  | (45.909.237.792) | (12.377.663.733) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (5.558.484.352) | (7.107.686.602) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  | (742.950.000) | (20.200.000) |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 42.300 .000 |  |
| Net cash used in investing activities | 30 |  | (6.259.134.352) | (7.127.886.602) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 | 21 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 49.330.370.414 | 13.620.000.000 |
| 4. Cash paid to principal debt | 34 |  | (6.084.780.720) | (3.314.872.000) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | 21 |  |  |
| Net cash (used in) provided by financing activities | 40 |  | 43.245.589.694 | 10.305.128.000 |
|  |  |  |  |  |
| Net cash during the period ( $50=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | (8.922.782.450) | (9.200.422.335) |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 23.435.522.130 | 32.635.944.465 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 29 | 14.512.739.680 | 23.435.522.130 |

